



As standards and regulations get tougher, so does the competition. Here are 10 ways OMNIUM can enable you to stay a step ahead.

1. Cost advantages through raw and packaging material procurement.

We have a full-time staff dedicated to procuring large quantities of raw and packaging materials for use in our own products and our customers' products. We offer buying power as a potential cost advantage for those customers wanting a complete turnkey quote.

2. Custom technology offerings.

We offer advanced custom formulations and packaging for herbicides, insecticides, fungicides, adjuvants and micronutrients that are fine-tuned for high volume:

- Emulsifiable concentrates
- Liquid flowables (suspensions)
- Impregnated granules
- Pan granules (dry flowables)
- Shot bag packaging
- Wettable powders
- Technical AI synthesis
- Liquid secondary & micronutrients (Ca, Mg, Sb, Co, Cu, Fe, Mn, Mo, Zn)
- EPA-registered plant growth regulators (PGR) and phosphites
- Granular secondary and micronutrients (SB, Cu, Fe, Mn, Zn)
- Soluble fertilizers with or without micronutrient packages

We also offer specialized services in:

- Bulk liquid storage and terminaling
- Custom repackaging/reformulation projects

3. A seasoned workforce delivering greater efficiencies.

We employ more than 300 manufacturing professionals. These professionals:

- Routinely produce commercial quantities with minimum manpower and low energy investment
- Consistently maintain first-rate consumption factors, resulting in significant potential reductions in overall cost



4. Experienced personnel with vast technical expertise.

We have a veteran employee group with a wide range of expertise in:

- Engineering and design
- New product research and development
- Pilot plant operations transitioning to full production
- Processing/manufacturing
- Packaging
- Maintenance
- Cost control

Maintenance and asset engineering professionals are multi-skilled and efficient in managing and executing the constant, highly complex products, processes, systems and specification changeovers inherent in effective economical custom formulation and packaging.

5. Efficient shipping, receiving and storage.

Our warehousing, shipping and receiving systems give our customers constant, quick, economical access to:

- The interstate highways and mainline railroads that form "the crossroads of America"
- Leading drum, carton, bottle and bag manufacturers

Combined, our facilities receive and ship more than 40,000 truckloads annually.

6. Real-time information reporting and inventory control.

OMNIUM is experienced in all major ERP systems (i.e., SAP, JDE, Oracle, PeopleSoft), providing reporting on:

- Product output totals by item
- Volume shipped and destinations
- Ingredients utilized
- Material and finished product inventories
- Yield analysis

7. Quality control and assurance.

We employ full-time quality control professionals, operating up-to-date and advanced analytical equipment in order to meet the exacting chemical and physical specifications of our customers' products. These include gas chromatography and high pressure liquid chromatography Chemstations, infrared spectrophotometer, Coulter Counter LS 100, Karl Fischer Moisture Analyzer and potentiometric titrators. OMNIUM also utilizes up-to-date quality assurance methodologies, such as statistical process control, tailored to customer specifications.

Combined, our laboratories process more than 500,000 product samples and perform more than one million tests annually.

8. An emphasis on employee safety.

OMNIUM places a premium on employee safety through:

- A separate Safety, Training & Risk Management Team that meets or exceeds OSHA standards with a "campaign procedure." All production operators are trained in the special techniques and protection devices required when dealing with each specific product
- Best Operating Practices (BOP) program implementation that utilizes the elements of Process Safety Management (PSM) for all of our production operating processes
- Full compliance with Process Safety Management (PSM) for affected operations

9. Environmental stewardship a top priority.

OMNIUM employs full-time environmental control professionals who operate:

- Advanced waste minimization/recycling programs, equipment and training
- On-site activated carbon water treatment systems (St. Joseph, MO and Blytheville, AR facilities)
- Modern air emissions control equipment
- Container/solid waste disposal programs and facilities

10. Seven production complexes across the country to serve you better.

We have manufacturing facilities nationwide:

- Hampton, Iowa HIF, Adjuvants, Micronutrients
- St. Joseph, Missouri HIF, Adjuvants
- Blytheville, Arkansas HIF
- Dodge City, Kansas Micronutrients
- Twin Falls, Idaho Micronutrients
- Burlington, Washington Micronutrients
- Plant City, Florida HIF, Adjuvants





For more information or to request a quote contact us toll-free at our St. Joseph, MO headquarters. (888) 202-1706